

Formpipe.

Interim report January – December 2017

PERIOD OCTOBER 1 – DECEMBER 31, 2017

- Net sales SEK 110.5 m (SEK 106.7 m)
- System revenue SEK 67.8 m (SEK 73.0 m)
- Recurring revenue in percentage of net sales 46.3 % (42.5 %)
- EBITDA SEK 25.9 m; 23.4 % (SEK 30.3 m; 28.4 %)
- EBITDA-adj. SEK 17.4 m; 15.7% (SEK 21.6 m; 20.2 %)
- EBIT SEK 14.7 m; 13.3 % (SEK 15.8 m; 14.8 %)
- Net profit SEK 10.5 m; 9.5 % (SEK 11.5 m; 10.8 %)
- EPS before dilution SEK 0.20 (SEK 0.22)
- Cash flow from operating activities SEK 60.9 m (SEK 46.9 m)

PERIOD JANUARY 1 – DECEMBER 31, 2017

- Net sales SEK 390.2 m (SEK 378.7 m)
- System revenue SEK 248.3 m (SEK 248.2 m)
- Recurring revenue in percentage of net sales 50.0 % (47.2 %)
- EBITDA SEK 85.8 m; 22.0 % (SEK 88.0 m; 23.2 %)
- EBITDA-adj. SEK 48.9 m; 12.5 % (SEK 58.8 m; 13.4 %)
- EBIT SEK 37.7 m; 9.7 % (SEK 29.7 m; 7.8 %)
- Net profit SEK 24.8 m; 6.4 % (SEK 22.8 m; 6.0 %)
- EPS before dilution SEK 0.48 (SEK 0.43)
- Cash flow from operating activities SEK 95.1 m (SEK 72.2 m)
- The board proposes a dividend of SEK 0.50 per share (SEK 0.30)

INCOME STATEMENT - SUMMARY

(SEK Million)	Oct-Dec		Jan-Dec	
	2017	2016	2017	2016
Net sales	110,5	106,7	390,2	378,7
<i>whereof recurring revenue</i>	51,1	45,3	195,2	178,6
EBITDA	25,9	30,3	85,8	88,0
EBITDA-adj	17,4	21,6	48,9	50,8
EBIT	14,7	15,8	37,7	29,7

Comments from the Groups CEO

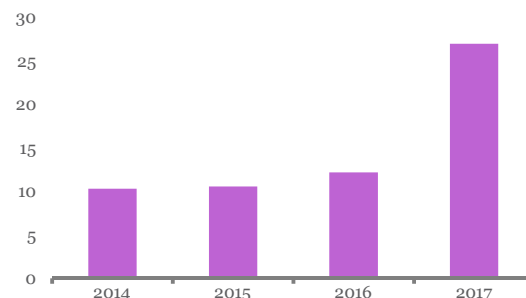
The positive trend with higher proportions of our new sales being Software as a Service (cloud) has been strengthened even further during the fourth quarter. As previous stated, this is completely in line with our strategy and to our benefits in the longer term.

During the year, we have increased our ARR (Annual recurring revenue) from SaaS to SEK 27 million from SEK 15 million, which is more than the double from the previous year's end. The recurring revenue now amounts to 50 % of our total revenue. During 2017 we have closed 110 new SaaS contracts compared to the 25 new contracts during 2016.

In the short-term, the transition to SaaS sales is negatively affecting both revenue as well as margins. As a reference, the revenues for 2017 would have been approximately SEK 23 million higher would these SaaS deals been sold as traditional licenses. We still show an EBITDA result in line with previous year and an

operating profit that is 27 % better than previous year. The depreciations are on a lower level than previous year mainly due to the non-tangible assets from the acquisition of Traen A/S now are fully depreciated.

SaaS: Annual recurring revenue (ARR), SEKm



The positive trend is a result of improvements in all business segments. Measures in areas where we have had challenges have yielded results. We can see the biggest impact of the cloud services transition in the Danish operations, where most of the new license sales 2017 were as cloud services. In the Life Science segment, we have adjusted the cost base and made a fourth quarter with a positive result.

Lasernet, which is our product for input- and output management of business documents, has had a very strong development during the year. Our partnership with Microsoft is becoming increasingly closer and Lasernet as a product is now available in Microsoft AppSource, and is therefore available for download for all Microsoft's customers globally. The fact that Microsoft has approved and backs our product is also a quality stamp that creates security and safety in the choice of us as a supplier.

As usual, the business provides a strong cash flow and the Board of Directors hereby proposes an increased dividend to SEK 0.50 per share.

In summary, we make a satisfactory finish of the year that we in the future will see as the start of a paradigm shift from traditional license sales to SaaS sales. When the proportion SaaS sales to traditional license sales stabilizes, the growth of recurring revenue will provide an even clearer margin improvement on our profit.

Market

Enterprise content management (ECM) is used to create, store, distribute, discover, archive and manage digital content (such as scanned documents, email, reports, medical images and office documents), and ultimately analyze usage to enable organizations to deliver relevant content to users where and when they need it. It is in the ECM market that Formpipe has emerged as the market leader in the public sector, as a challenger in e.g. life sciences and legal as well as cross-industry for parts of the product range.

Growth in the ECM market is fueled in large part by the organizational and corporate wide need to streamline operations and meet legal requirements and regulations. Making business value from the information requires applications and services to search, analyze, process and distribute data and content. Growth drivers continually gain strength as the sheer amount of data and information increases and ECM remains a highly prioritized investment area. Gartner's forecast on ECM software revenue is a Compound Annual Growth Rate of 10.6%, 2015-2020. The ECM market is large and fragmented, with a total addressable market (systems revenue) of 7 billion dollars in 2017 (Source: Gartner, Enterprise Software Markets, Worldwide, 2013-2020, 4Q16 update).

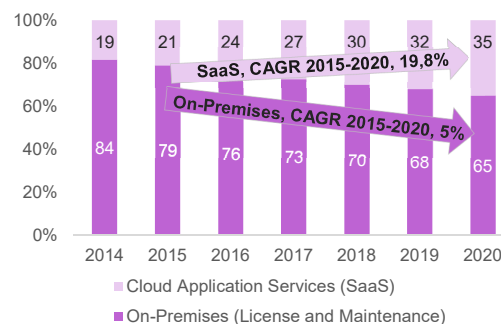
A CHANGING MARKET

The ECM market is changing from the centralized, back-end, command and control of unstructured content to integrated, purpose-built, cloud based solutions that prioritizes content usability, processing and analyzing content from one or several sources, to get business insights and business value. Control, file synchronization and sharing will be a standard capability of ECM offerings.

This change is well in line with the Formpipe's strategy, as more and more of the company's customers choose to switch to cloud solutions for the standard products, as well as with the company development of applications and modules with the ability to process information from both Formpipe's existing systems or from other systems.

The development for ECM software is towards cloud based solutions and Gartner predicts that at least 50% of the leading ECM software providers will have re-architected their offerings to cloud based platform by the end of 2018. But even if the trend is towards the cloud, the license revenues from on-premise will play an important role for years to come.

Software Revenue – On Premises Vs SaaS, 2014-2020
(Source: Gartner (January 2017))



FORMPIPES OFFERINGS IN ECM:

CASE AND DOCUMENT MANAGEMENT

Case and Document Management is about managing documents and information in cooperation, over functional boundaries, with version management, management of rights, traceability and automation of the work flows. This provides lower costs, minimized risk exposure and structured information. In the area of Case and Document Management, Formpipe addresses the public sector in Sweden and Denmark, as well as the industries of Life Science and Legal.

GRANTS MANAGEMENT

Grants Management automates the whole life cycle for applications and grants for both grant funding bodies and recipients, from requests for proposals by the program to measurement and reporting of the outcome of the effort. Formpipes Grants Management products are currently

sold to the public sector and it is the leading system with national authorities.

CUSTOMER COMMUNICATIONS MANAGEMENT
With CCM products, content is produced, individualized, formatted and distributed from different systems and data sources to the format that best suits the company in its communication with customers or other business partners. Formpipe's CCM product Lasernet is mainly tied to sales of ERP systems

STRUCTURED DATA ARCHIVING
Structured data archiving is the ability to index and move important operating data from active business systems, or systems being discontinued. It provides control and makes the data available in its context, reduces storage costs and the amount of data in the daily production environment. Formpipe's product Long-Term Archive is currently sold to the public sector in Sweden where there is a high level of activity.

The Future

Formpipe is well-positioned to be able to develop and strengthen its leading position as ECM provider while retaining good profitability levels. The company sees good opportunities to continue to utilize its experience from its successes in order to target new markets and customer segments. A solid product development and product strategy creates good conditions to be able to efficiently develop market-leading offerings and meet up with sector-specific requirements also in the future. The board believes that Formpipe, which is one of the largest European-based ECM suppliers, is well-positioned with a stable customer base, a high share of recurring revenue and a focus on customer segments with a high need for ECM solutions.

Financial Information

REVENUE

October – December 2017

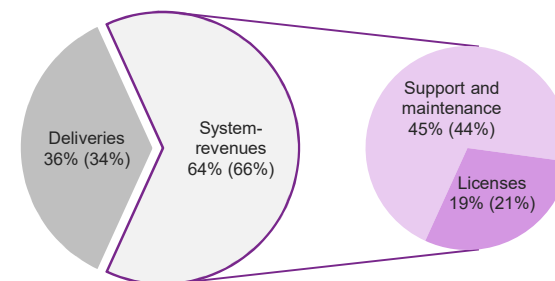
Net sales for the period totalled to SEK 110.5 million (106.7 million), which corresponds to an increase of 4 %. System revenue decreased by 7 % from the previous year and totalled to SEK 67.8 million (73.0 million). Total recurring revenue for the period increased by 13 % from the previous year and totalled to SEK 51.1 million (45.3 million), which is equivalent to 46 % of net sales (42 %). Exchange rate effects have affected net sales positively by SEK 0.8 million in comparison with the previous year.

January – December 2017

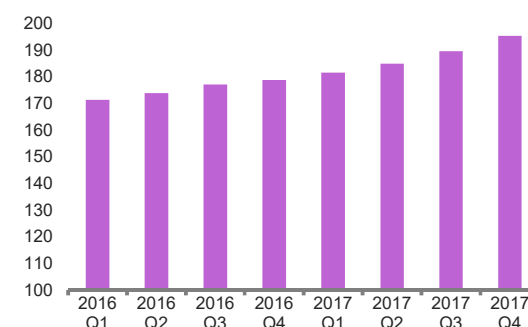
Net sales for the period totalled to SEK 390.2 million (378.7 million), which corresponds to an increase of 3 %. System revenue remained at the same level as previous year and totalled to SEK 248.3 million (248.2 million).

Total recurring revenue for the period increased by 9 % from the previous year and totalled to SEK 195.2 million (178.6 million), which is equivalent to 50 % of net sales (47 %). Exchange rate effects have affected net sales positively by SEK 3.1 million in comparison with the previous year.

Breakdown of sales revenue, Jan–Dec 2017



Recurring revenue rolling 12 months, MSEK



COSTS

October – December 2017

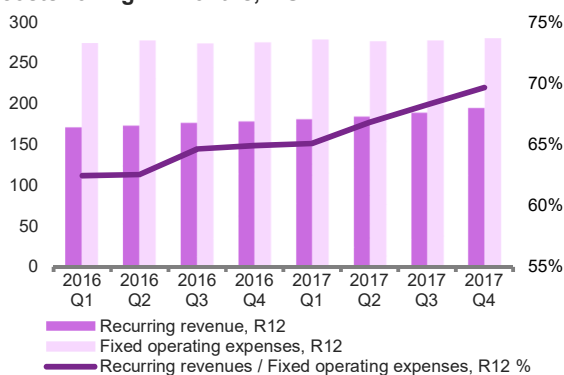
The operating costs for the period increased by 4 % and totalled to SEK 94.9 million (90.9 million). Personnel costs increased by 3 % and totalled to SEK 53.6 million (52.2 million). Selling expenses totalled to SEK 19.5 million (14.3 million). Other costs totalled to SEK 20.0 million (18.6 million). During the period costs related to restructuring reserves have been recognized of SEK 0.9 million (- million)

January – December 2017

The operating costs for the period increased by 2 % and totalled to SEK 353.0 million (345.9 million). Personnel costs increased by 2 % and totalled to SEK 208.6 million (203.9 million). Selling expenses totalled to SEK 61.0 million (52.4 million). Other costs totalled to SEK 71.7 million (71.6 million). During the period a write-down of the remaining liability for additional purchase price from

the acquisition of GxP Ltd. has been made by GBP 0.5 million (5.6 million). Related goodwill from the acquisition has been written down by GBP 0.4 million (4.3 million). During the period costs related to restructuring reserves have been recognized of SEK 0.9 million (3.1 million) giving a positive net effect of items affecting comparability amounting to SEK 0.4 million (-3.1 million).

Recurring revenues in relation to fixed operating costs rolling 12 months, MSEK

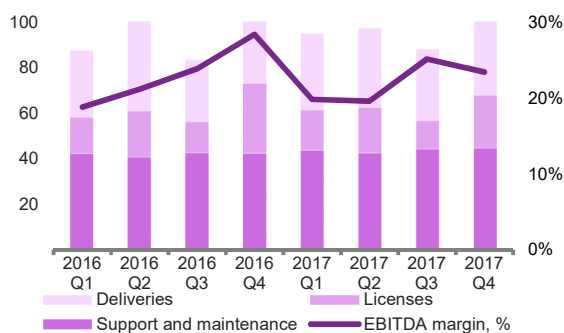


EARNINGS

October - December 2017

Operating profit before depreciation and amortization and items affecting comparability (EBITDA) totalled to SEK 25.9 million (30.3 million) with an EBITDA margin of 23.4 % (28.4 %). Operating profit (EBIT) totalled to SEK 14.7 million (15.8 million) with an operating margin of 13.3 % (14.8 %). Net profit totalled to SEK 10.5 million (11.5 million). Exchange rate effects have affected EBITDA positively by SEK 0.4 million in comparison with the previous year.

Sales and EBITDA margin, MSEK



January - December 2017

Operating profit before depreciation and amortization and items affecting comparability (EBITDA) totalled to SEK 85.8 million (SEK 88.0 million) with an EBITDA margin of 22.0 % (23.2 %). Operating profit (EBIT) totalled to SEK 37.7 million (29.7 million) with an operating margin of 9.7 % (7.8 %). Net profit totalled to SEK 24.8 million (22.8 million). Net profit from discontinued operations amounted to SEK - million (2.4 million). Exchange rate effects have affected EBITDA positively by SEK 0.9 million in comparison with the previous year.

FINANCIAL POSITION AND LIQUIDITY

Cash equivalents

Cash and cash equivalents at the end of the period amounted to SEK 82.7 million (60.9 million). The company had interest-bearing debt at the end of the period totalling to SEK 92.1 million (106.5 million). The company's net interest-bearing debt thereby totalled to SEK 9.4 million (45.6 million).

The company has bank overdraft facilities for a total of SEK 10.0 million and for DKK 17.0 million, which were not utilized at the end of the period (- million).

Deferred tax asset

By the end of the period the company's deferred tax assets attributable to accumulated losses amounted to SEK 14.9 million (SEK 17.3 million).

Equity

Equity at the end of the period amounted to SEK 363.1 million (346.2 million), which was equivalent to SEK 7.00 (6.75) per outstanding share at the end of the period. The weakening of the Swedish krona has increased the value of the group's net assets in foreign currencies by SEK 6.4 million (7.0 million) from the end of the year.

During the period the personnel warrant program 2014/2017 was exercised. A total of 599 417 new shares were issued from this program. After the issue of new shares, the total number of shares and votes in the Company amounts to 51 873 025 and the share capital to SEK 5 187 302.5.

Equity ratio

The equity ratio at the end of the period was 54 % (53 %).

CASH FLOW

Cash flow from operating activities

Cash flow from operating activities for the period January - December totalled to SEK 95.1 million (72.2 million).

Investments and acquisitions

Total investments for the period January - December amounted to SEK 41.3 million (38.8 million).

Investments in intangible assets totalled to SEK 37.9 million (37.2 million) and refer to capitalized product development costs.

Investments in tangible and financial assets totalled to SEK 3.4 million (1.6 million).

Financing

During the period January – December the company has amortized SEK 17.3 million (16.1 million) and the interest-bearing debt amounted to SEK 92.1 million (106.5 million) at the end of the period.

As an outcome from the exercise of the personnel warrant program 2014/2017, 599,417 new shares was issued and payments amounting to SEK 3.8 million (7.4 million) has been added to the Company. At the same time the Company repurchased 392,583 warrants to a value of SEK 3.3 million (0.6 million).

During the period a new warrant program (2017/2020) has been issued to the company's personnel amounting to 500 000 warrants, which has provided the company with payments of SEK 0.4 million (0.3 million).

During the period dividends amounting to SEK 16.0 million (6.6 million) has been paid out to shareholders.

Proposed appropriation of profits

DIVIDEND

The Board proposes that the AGM to be held on 25 April 2018 adopts a resolution to pay a dividend of SEK 0.50 (0.30) per share, which means a total dividend of SEK 25.9 million (15.4 million).

As the basis for its proposal for the appropriation of profits, the board, in accordance with chapter 17 § 3 subsect 2- 3 of the Swedish Companies Act, has assessed the parent company's and the group's need to strengthen the balance sheet, its liquidity and financial position otherwise, and the ability to meet its obligations in the long-term

Significant events during the period January – December 2017

January-March

Agreement with three municipalities regarding Long-Term Archive

Formpipe signs an agreement with three municipalities regarding the e-archiving product Long-Term Archive. The total order value is SEK 6.3 million over a four year

period with a possibility of extension on an additional four years.

Order lasernet

Formpipe received an order on the ECM product Lasernet through our British partner EFS, who mainly serves the finance industry. The total order value amounts to SEK 4.5 million over a four year period.

April-June

Order from Hillerøds Municipality

Formpipe signed an agreement with Hillerøds municipality regarding the ECM-product Acadre as a cloud service. The total order value amounts to SEK 4.4 million over a four year period.

Issue of warrant incentive program

It was decided at the AGM held on 25 April to issue 500 000 warrants offered to all employees within the Formpipe Software group, where one option gives the right to subscribe for one new share. The programme was fully subscribed.

Increased number of shares

During the period the personnel warrant program 2014/2017 was exercised. A total of 599,417 new shares were issued from this program. The number of shares and votes in the Company has therefore increased with 599,417 and the share capital has increased with SEK 59,941.7. After the issue of new shares, the total number of shares and votes in the Company amounts to 51,873,025 and the share capital to SEK 5,187,302.5.

July-September

Order from Furesø kommun

Formpipe signed an agreement with Furesø municipality regarding the ECM-product Acadre as a cloud service. The total order value amounts to SEK 3.6 million over a four year period.

Oktober-December

No significant events have occurred during the period.

Significant events after the periods end

No significant events have occurred after the periods ended.

Other

EMPLOYEES

The number of employees at the end of the reporting period totalled to 231 persons (230 persons).

RISKS AND UNCERTAINTY FACTORS

The significant risk and uncertainty factors for the group and the parent company, which include business and financial risks, are described in the annual report for the last financial year. During the period there have been no changes in the risk and uncertainty factors for the group and the parent company.

TRANSACTIONS WITH RELATED PARTIES

No transactions with related parties have occurred during the period

ACCOUNTING POLICIES

The group's financial reports are prepared in accordance with International Financial Reporting Standards (IFRS) in the way in which they have been adopted by the European Union, the Swedish Annual Accounts Act, RFR 1 Additional Accounting Regulations for Groups issued by the Swedish Financial Reporting Board and in accordance with the regulations that the Stockholm Stock Exchange stipulates for companies listed on Nasdaq Stockholm. Preparing financial reports in accordance with IFRS requires that the company management makes accounting evaluations and estimates and makes assumptions that affect the application of the accounting policies and the reported values of assets, liabilities, income and costs. The actual result can differ from these estimates and evaluations. This interim report has been prepared in accordance with IAS 34 Interim Financial Reporting and the Swedish Annual Accounts Act. The interim report covers pages 1-14 and the interim report on pages 1-7 is thus an integral part of this financial report. The most important accounting policies according to IFRS, which constitute the accounting standard for the preparation of this interim report, are stated in the company's most recently published annual report

The financial reports of the parent company have been prepared in accordance with the Swedish Annual Accounts Act and RFR 2 Accounting for Legal Entities issued by the Swedish Financial Reporting Board. The same accounting policies and methods of calculation have been applied in the interim report and in the most recent annual report.

NEW ACCOUNTING STANDARDS TO BE APPLIED FROM JANUARY 1, 2018

The following new accounting standards have been published but are not mandatory for 2017 and have not been early adopted by Formpipe.

IFRS 9 Financial instruments

IFRS 9 addresses the classification, valuation and reporting of financial assets and liabilities and introduces new rules for hedge accounting. IFRS 9 replaces those parts of IAS 39 regulating the classification and valuation of financial instruments and also introduces a new write-down model. The full version of IFRS 9 was issued in July 2014 and is applicable for fiscal years commencing January 1, 2018 or later. The standard is adopted by the EU. Formpipe has evaluated the effects of IFRS 9 and

estimates that the standard has no significant impact on the Group's valuation or classification of financial instruments.

IFRS 15 Revenue from contracts with customers

IFRS 15 addresses the principles of revenue recognition and replaces IAS 18 and IAS 11. The standard was adopted by the EU on September 22, 2016, and is applicable for fiscal years commencing January 1, 2018 or later. The principles on which IFRS 15 is based upon will provide users of financial reports with more useful information about the Group's revenues. This is done through more extensive disclosure requirements, and the focus on when revenues may be recognized in time is moved from when the control of the good or service is transferred over to the customer instead of focusing on when the risk is transferred.

Formpipe's work to evaluate the impact of IFRS 15 implementation has been based on the standards five-step model. The model is applied to all contracts with customers to determine the amount and timing of the revenue recognition, and to determine when the control over the good or service has been transferred to the customer. After the evaluation, the Group has assessed that IFRS 15 does not have a material impact on the Group's historical income statement as the Group's contracts has been divided into four revenue groups where revenue has been recognized in accordance with the principals of IFRS 15.

- Licenses - Revenue at a specific time
- Software as a Service - Revenue over time
- Support and maintenance - Revenue over time
- Delivery - Revenue in connection with execution

The effect Formpipe notice, after the evaluation work and which might affect the Group's income statement, is primarily future contracts with customers. Formpipe believes that customers will increasingly seek another billing model in relation to the contract and the actual transfer of control. In case of such deviations, revenue recognition will need to be adjusted from the billing model to comply with IFRS 15 principles. It will also make new demands on the Group's contract management.

The introduction of IFRS 15 will also entail new and more comprehensive disclosure requirements for the Group in respect of the revenue recognition.

ABOUT FORMPIPE

Formpipe Software AB (publ) is a software company in the field of ECM (Enterprise Content Management). We develop and deliver ECM products for structuring information in larger companies, the public sector and organizations. Our software helps organizations to capture and place information in context. Reduced costs, minimized risk exposure and structured information are the benefits from using our ECM products.

Formpipe was founded in 2004 and has offices in Sweden, Denmark, United Kingdom, the Netherlands,

Germany and USA. The Formpipe share is listed on Nasdaq Stockholm.

CALENDAR FOR FINANCIAL INFORMATION

April 24, 2018	Interim report Jan-Mar
April 25, 2018	Annual general meeting
July 13, 2018	Interim report Jan-Jun
October 23, 2018	Interim report Jan-Sep

This interim report has not been subject to review by the company's auditors.

The annual report will be available for shareholders on Formpipes webpage, www.formpipe.com, and on the groups headquarter, Sveavägen 168 in Stockholm from week 14.

FINANCIAL INFORMATION

Can be ordered from the below contact details. All financial information is published on www.formpipe.com immediately after being made public.

CONTACT INFORMATION

Christian Sundin, Managing Director
Telephone: +46 70 567 73 85, +46 8 555 290 84
E-mail: christian.sundin@formpipe.com

Stockholm February 14, 2018
Formpipe Software AB
The Board of Directors and the Managing Director

Formpipe Software AB (publ)
Swedish company reg. no.: 556668-6605
Sveavägen 168 | Box 231 31 | 104 35 Stockholm
T: +46 8 555 290 60 | F: +46 8 555 290 99
info.se@formpipe.com | www.formpipe.se

CONSOLIDATED INCOME STATEMENT SUMMARY

(SEK 000)	Oct-Dec		Jan-Dec	
	2017	2016	2017	2016
Net Sales	110 457	106 696	390 240	378 723
Sales expenses	-19 532	-14 287	-61 036	-52 439
Other costs	-19 978	-18 621	-71 710	-71 588
Personnel costs	-53 580	-52 220	-208 604	-203 856
Capitalized work for own account	8 496	8 718	36 869	37 204
Operating profit/loss before depreciation/amortization and non-comparative items (EBITDA)	25 862	30 286	85 759	88 044
Items affecting comparability	-863	-	398	-3 118
Depreciation/amortization	-10 330	-14 460	-48 482	-55 261
Operating profit/loss (EBIT)	14 669	15 826	37 674	29 665
Financial income and expenses	-836	-1 144	-3 863	-4 661
Exchange rate differences	-118	312	-917	2 519
Tax	-3 257	-3 517	-8 057	-7 173
Net profit for the period from remaining business	10 458	11 477	24 837	20 350
Realization gains from discontinued business	-	-	-	2 434
Net profit for the period	10 458	11 477	24 837	22 784
<u>Of which the following relates to:</u>				
Parent company shareholders	10 485	11 457	24 832	21 877
Shareholding with no controlling influence	-27	19	5	907
<u>Other comprehensive income</u>				
Translation differences	7 013	-1 184	6 393	7 045
Other comprehensive income for the period, net after tax	7 013	-1 184	6 393	7 045
Total comprehensive income for the period	17 471	10 292	31 230	29 829
<u>Of which the following relates to:</u>				
Parent company shareholders	17 498	10 273	31 225	28 922
Shareholding with no controlling influence	-27	19	5	907
<i>EBITDA margin, %</i>	<i>23,4%</i>	<i>28,4%</i>	<i>22,0%</i>	<i>23,2%</i>
<i>EBIT margin, %</i>	<i>13,3%</i>	<i>14,8%</i>	<i>9,7%</i>	<i>7,8%</i>
<i>Profit margin, %</i>	<i>9,5%</i>	<i>10,8%</i>	<i>6,4%</i>	<i>6,0%</i>
Earnings per share attributable to the parent company's shareholders during the period (SEK per share)				
- before dilution	0,20	0,22	0,48	0,43
- after dilution	0,20	0,22	0,48	0,43
Average no. of shares before dilution, in 000	51 873	51 274	51 623	50 803
Average no. of shares after dilution, in 000	52 188	51 566	52 128	51 203

This is a translation of the original Swedish version. In the event of any discrepancies between the two versions, the original Swedish version shall take precedence.

CONSOLIDATED BALANCE SHEET SUMMARY

(SEK 000)	Dec 31	
	2017	2016
Intangible assets	465 071	470 396
Tangible assets	4 596	4 075
Financial assets	2 964	1 682
Deferred tax asset	14 937	17 332
Current assets (excl. cash equivalents)	106 052	94 870
Cash equivalents	82 663	60 890
TOTAL ASSETS	676 281	649 244
Equity	363 051	346 249
Shareholding with no controlling influence	2 079	2 706
Long-term liabilities	97 137	115 953
Current liabilities	214 014	184 337
TOTAL EQUITY AND LIABILITIES	676 281	649 244
Net interest-bearing debt (-) / cash (+)	-9 409	-45 626

CHANGES IN CONSOLIDATED EQUITY

(SEK 000)	Equity attributable to the parent company's shareholders				Total	Shareholdings with no controlling influence	Total
	Share capital	Other contributed capital	Translation reserves	Profit/loss brought forward			
Balance at January 1, 2016	5 014	186 709	4 454	118 930	315 108	3 378	318 486
Comprehensive income							
Net profit for the period	-	-	-	21 877	21 877	907	22 784
Other comprehensive income items	-	-	7 045	-	7 045	-	7 045
Total comprehensive income	-	-	7 045	21 877	28 922	907	29 829
Transaction with owners							
Dividend	-	-	-	-5 014	-5 014	-1 579	-6 594
Share issue	113	7 425	-	-	7 538	-	7 538
Repurchase of warrants	-	-570	-	-	-570	-	-570
Employee warrant schemes	-	265	-	-	265	-	265
Total transaction with owners	113	7 120	-	-5 014	2 219	-1 579	639
Balance at Dec 31, 2016	5 127	193 829	11 499	135 793	346 249	2 706	348 954
Balance at January 1, 2017	5 127	193 829	11 499	135 793	346 249	2 706	348 954
Comprehensive income							
Net profit for the period	-	-	-	24 832	24 832	5	24 837
Other comprehensive income items	-	-	6 393	-	6 393	-	6 393
Total comprehensive income	-	-	6 393	24 832	31 225	5	31 230
Transaction with owners							
Dividend	-	-	-	-15 382	-15 382	-632	-16 014
Share issue	60	3 782	-	-	3 842	-	3 842
Repurchase of warrants	-	-3 282	-	-	-3 282	-	-3 282
Employee warrant schemes	-	400	-	-	400	-	400
Total transaction with owners	60	900	-	-15 382	-14 422	-632	-15 054
Balance at Dec 31, 2017	5 187	194 729	17 892	145 243	363 051	2 079	365 130

CASH FLOW STATEMENT SUMMARY*

This is a translation of the original Swedish version. In the event of any discrepancies between the two versions, the original Swedish version shall take precedence.

(SEK 000)	Oct-Dec		Jan-Dec	
	2017	2016	2017	2016
Cash flow from operating activities before working capital changes	19 869	28 226	75 336	76 133
Cash flow from working capital changes	41 010	18 681	19 804	-3 913
Cash flow from operating activities	60 879	46 907	95 140	72 220
Cash flow from investing activities	-10 698	-9 346	-41 263	-35 663
Cash flow from financing activities	-4 156	-3 892	-32 329	-12 957
Cash flow for the period	46 025	33 669	21 548	23 600
Change in cash and cash equivalent				
Cash and cash equivalent at the beginning of the period	36 388	27 192	60 890	37 670
Translation differences	250	29	224	-380
Cash flow for the period	46 025	33 669	21 548	23 600
Cash and cash equivalent at the end of the period	82 663	60 890	82 663	60 890

* Cash flow from internal development work (SEK 2,7 m for the year and 0,6 m for the quarter) previously included in the cash flow from operating activities has been re-classified to investment activities in last year's comparable period (in accordance with IAS 7).

8 QUARTERS IN SUMMARY*

(SEK 000)	2016 Q1	2016 Q2	2016 Q3	2016 Q4	2017 Q1	2017 Q2	2017 Q3	2017 Q4
Support and maintenance	42 150	40 542	42 478	42 309	43 572	42 406	44 091	44 519
Licenses	15 999	20 370	13 730	30 667	17 778	20 033	12 585	23 298
System revenue	58 149	60 912	56 208	72 976	61 350	62 439	56 676	67 817
whereof recurring revenue	44 806	43 146	45 338	45 318	47 521	46 706	49 884	51 119
Deliveries	29 126	40 619	27 013	33 720	33 372	34 620	31 326	42 640
Net sales	87 275	101 531	83 221	106 696	94 722	97 059	88 002	110 457
Sales expenses	-12 886	-13 939	-11 327	-14 287	-13 625	-15 107	-12 772	-19 532
Other costs	-17 399	-18 724	-16 844	-18 621	-17 502	-18 700	-15 530	-19 978
Personnel costs	-51 099	-56 277	-44 260	-52 220	-54 465	-54 130	-46 428	-53 580
Capitalized development costs	10 524	8 887	9 074	8 718	9 632	9 892	8 849	8 496
Total operating expenses	-70 861	-80 053	-63 356	-76 410	-75 960	-78 046	-65 881	-84 595
EBITDA	16 415	21 478	19 865	30 286	18 763	19 013	22 121	25 862
%	18,8%	21,2%	23,9%	28,4%	19,8%	19,6%	25,1%	23,4%
Items affecting comparability	-	-2 434	-	-	-	1 260	-	-863
Depreciation/amortization	-13 584	-13 559	-13 658	-14 460	-14 356	-12 820	-10 976	-10 330
EBIT	2 831	4 801	6 207	15 827	4 406	7 453	11 145	14 669
%	3,2%	4,7%	7,5%	14,8%	4,7%	7,7%	12,7%	13,3%

SEGMENT SUMMARY

This is a translation of the original Swedish version. In the event of any discrepancies between the two versions, the original Swedish version shall take precedence.

The Group's segments are divided according to which country they have their headquarters in and for which products that is accounted for. The segments are divided into Sweden, Denmark and Life Science. Segment Sweden comprises the Swedish companies and their products, segment Denmark consists of the Danish companies and their subsidiaries that accounts for products belonging to the Danish entities. Segment Life Science consists of the Group's total records related to life sciences customers for its products specifically designed for life science companies. Items related to life sciences are thus reported separately under its own segment and are not included in the other segments' reported amounts.

(SEK 000)	Jan-Dec 2017				Group
	Sweden	Denmark	Life Science	Eliminations	
Sales, external	170 308	208 870	11 062	-	390 240
Sales, internal	4 960	3 776	677	-9 413	-
Total sales	175 268	212 646	11 739	-9 413	390 240
Costs, external	-120 001	-172 288	-12 192	-	-304 481
Costs, internal	-4 785	-3 944	-684	9 413	-
EBITDA	50 482	36 414	-1 137	-	85 759
%	28,8%	17,1%	-9,7%		22,0%

(SEK 000)	Jan-Dec 2016				Group
	Sweden	Denmark	Life Science	Eliminations	
Sales, external	157 572	211 103	10 048	-	378 723
Sales, internal	7 030	2 009	1 401	-10 440	-
Total sales	164 602	213 112	11 449	-10 440	378 723
Costs, external	-109 147	-166 030	-15 502	-	-290 679
Costs, internal	-6 182	-2 857	-1 401	10 440	-
EBITDA	49 273	44 225	-5 454	-	88 044
%	29,9%	20,8%	-47,6%		23,2%

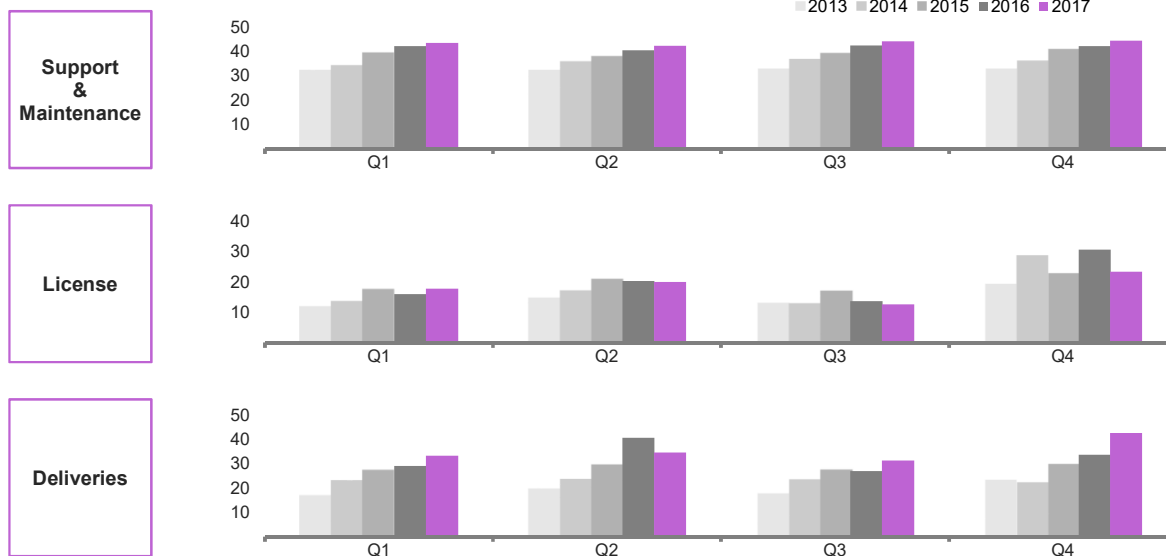
GROUP-WIDE INFORMATION

Revenues from all products and services are identified as follows:

2017	Life			Group
	Sweden	Denmark	Science	
License	38 320	32 820	2 554	73 694
Support & Maintenance	91 249	80 336	3 002	174 588
Delivery	40 739	95 714	5 506	141 958
Net sales	170 308	208 870	11 062	390 240

2016	Life			Group
	Sweden	Denmark	Science	
License	41 814	35 629	3 323	80 766
Support & Maintenance	84 366	80 616	2 497	167 479
Delivery	31 392	94 858	4 228	130 478
Net sales	157 572	211 103	10 048	378 723

SALES ANALYSIS BY QUARTER



NUMBER OF SHARES

	2013-01-01	2014-01-01	2015-01-01	2016-01-01	2017-01-01
	2013-12-31	2014-12-31	2015-12-31	2016-12-31	2017-12-31
Number of outstanding shares at the beginning of the period	48 934 588	48 934 588	50 143 402	50 143 402	51 273 608
Share issue from warrant programme	-	-	-	1 130 206	599 417
Non-cash issue	-	1 208 814	-	-	-
Number of outstanding shares at the end of the period	48 934 588	50 143 402	50 143 402	51 273 608	51 873 025

KEY RATIOS FOR THE GROUP

	Jan-Sep	
	2017	2016
Net sales, SEK 000	390 240	378 723
EBITDA, SEK 000	85 759	88 044
EBITDA-adj., SEK 000	48 890	50 840
EBIT, SEK 000	37 674	29 665
Net profit for the period, SEK 000	24 837	22 784
EBITDA margin, %	22,0%	23,2%
EBITDA-adj. margin, %	12,5%	13,4%
EBIT margin, %	9,7%	7,8%
Profit margin, %	6,4%	6,0%
Return on equity, %*	7,0%	6,6%
Return on working capital, %*	9,8%	7,5%
Equity ratio, %	54%	53%
Equity per outstanding share at the end of the period, SEK	7,00	6,75
Earnings per share - before dilution, SEK	0,48	0,43
Earnings per share - after dilution, SEK	0,48	0,43
Share price at the end of the period, SEK	14,15	9,75

* Ratios including P&L measures are based on the most recent 12-month period

PARENT COMPANY INCOME STATEMENT SUMMARY*

(SEK 000)	Oct-Dec		Jan-Dec	
	2017	2016	2017	2016
Net sales	44 704	44 521	152 794	139 446
Operating expenses				
Sales expenses	-9 265	-4 991	-24 119	-17 780
Other costs	-9 177	-7 761	-32 072	-28 229
Personnel costs	-17 589	-17 020	-66 399	-65 265
Depreciation/amortization	-1 558	-1 590	-6 246	-6 298
Total operating expenses	-37 589	-31 362	-128 836	-117 573
Operating profit/loss	7 116	13 159	23 958	21 873
Result from participations in group companies	-	-	1 168	2 921
Other financial items	140	305	1 876	4 415
Appropriations	-6 601	-	-6 601	-
Tax	-4 356	-5 712	-4 356	-5 712
Net profit for the period	-3 702	7 752	16 046	23 496

PARENT COMPANY BALANCE SHEET SUMMARY

(SEK 000)	Dec 31	
	2017	2016
Intangible assets	14 852	19 856
Tangible assets	967	1 164
Financial assets	324 304	346 473
Deferred tax asset	-	-
Current assets (excl. cash equivalents)	79 439	72 292
Cash and bank balances	65 908	45 369
TOTAL ASSETS	485 470	485 154
Restricted equity	22 878	22 818
Non-restricted equity	211 628	210 064
Total equity	234 506	232 882
Long-term liabilities	81 429	94 552
Current liabilities	169 535	157 720
TOTAL EQUITY AND LIABILITIES	485 470	485 154

* A reclassification has been made between financial assets and current assets for the year 2016 related to the short-term part of interest-bearing receivables on group companies. The reclassification amounts to 6 990 Tkr.

PLEGGED ASSETS AND CONTINGENT LIABILITIES

Pledged assets refers to shares in subsidiaries as security for loans. The pledged assets in the Group is the same as disclosed for the Parent Company.

(SEK 000)	Dec 31	
	2017	2016
Pledged assets	310 329	300 321
Contingent liabilities	-	-

DEFINITIONS

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Formpipe uses alternative key figures, also called APM (Alternative Performance Measures). From July 3rd 2016 new guidelines were implemented by the European Union regarding alternative APM's, which Formpipe uses in published reports. Formpipe's APM's is calculated from the financial reports, which are prepared in accordance with applicable rules for financial reporting, where prepared figures is altered by adding or subtracting amounts from the presented numbers. Below the alternative performance measures, that Formpipe uses in published reports, are defined and described

System revenue

The total of license revenue and revenue from support and maintenance contracts.

Recurring revenue

Revenue of an annually recurring nature such as support and maintenance revenue and revenue from SAAS services regarding license agreements.

Annual recurring revenue (ARR)

Recurring revenue for the period's last month multiplied by 12, to obtain the recurring revenue for the coming 12 months from contracts with recognized revenue.

Fixed operating expenses

Other costs and personnel costs

Operating expenses

Sales costs, other costs, personnel costs, capitalized development and depreciation.

EBITDA

Earnings before depreciation, amortization, acquisition-related costs and other items affecting comparability.

EBITDA-adj.

EBITDA exclusive capitalized work for own account

Items affecting comparability

The item must be of a material nature to be reported separately and considered undesirable from the regular core operations and complicate the comparison. For example, acquisition-related items, restructuring-related items and write-downs

EBIT

Operating profit/loss

Operating margin before depreciation and amortization (EBITDA margin)

Earnings before depreciation, amortization, acquisition-related costs and other items affecting comparability as a percentage of net sales.

Operating margin before depreciation and amortization (EBITDA-adj margin)

Earnings before capitalized work for own account, depreciation, amortization, acquisition-related costs and other items affecting comparability as a percentage of net sales.

Operating margin (EBIT margin)

Operating profit/loss as a percentage of net sales.

Profit margin

Net profit/loss after tax as a percentage of sales at the end of the period.

Earnings per share - before dilution

Net profit/loss after tax divided by the average number of shares during the period.

Earnings per share - after dilution

Net profit/loss after tax adjusted for dilution effects divided by the average number of shares after dilution during the period.

Equity per share

Equity at the end of the period divided by the number of shares at the end of the period.

Return on equity

Profit/loss after tax as a percentage of average equity

Return on working capital

Operating profit/loss as a percentage of average working capital (balance sheet total less non-interest bearing liabilities and cash and bank balances).

Free cash flow

Cash flow from operating activities minus cash flow from investing activities excluding acquisitions.

Net interest-bearing debt

Interest bearing debts minus cash and cash equivalents

Equity ratio

Equity as a percentage of the balance sheet total.